











Port Moresby, October 21 & 22, 2008

Hosted by the PNG Institute of National Affairs

Supported by the Asian Development Bank and the International Finance Corporation, with the Bank of Papua New Guinea, the Business Council of Papua New Guinea and the Port Moresby Chamber of Commerce & Industry

INA, ADB, and IFC will convene this summit to raise awareness of the potential for mobile phone technology to expand access to finance in PNG and the Pacific Islands. The seminar will bring together technical experts, bankers, regulators, and mobile telephony operators to share their knowledge and experience in introducing and managing mobile money systems.

The seminar format will include presentations by practitioners followed by panel discussions with a broader range of stakeholders.

Themes for Day One:

What is mobile money? What opportunities does it present? What is happening around the Asia-Pacific region and elsewhere? What can we learn from these experiences? What are the implications for Papua New Guinea and Pacific Island countries?

Time	Topic		
09:00 AM	Welcome and Event Opening		
	Paul Barker, Institute of National Affairs Laure Darcy, Asian Development Bank Gary Bertone, World Bank Group		
Session 1	<u> </u>		
09·30 AM			

09:30 AM

Chairman: Paul Barker, Institute of National Affairs

^{*} Note that the following agenda is still in draft.

David Conn, Pom CCI: Banking in PNG – a business perspective

David Porteous, Bankable Frontier Associates: What is Mobile Money and how is it expanding throughout the world? What are the issues and challenges in PNG?

Questions and Comments from the floor.

11:00 AM	Coffee Break				
Secsion 2					
Session 2					
11:30AM	Success Stories – What innovations are we seeing in the Pacific?				
	Bob Hughes / Stuart Mathison, CEO and COO of National Bank of Vanuatu: Expanding Access to Financial Services in Vanuatu				
	Isikeli Tuituku: ANZ PNG				
	Panel Discussion: What other projects have shown tangible success to date – how, for whom, and why?				
	Moderator: David Conn				
	Panelists: Bob Hughes, Stuart Mathison, David Porteous, John Mangos, CEO Digicel PNG, Isikeli Tuituku: – ANZ, Peter Loko, CEO B-Mobile				
01:30 PM	Lunch				
Session 3					
02:30 PM	The Enabling Role of Payment Systems for Mobile Money				
	Gary Bertone, World Bank Group				
	John Vivian, Andrew Andersen, First Commercial Limited; Implications for Clearing & Settlements Systems				
04:00 PM	Coffee Break				
04:30 PM	Wrap up – Summary of the Day				
	Paul Barker: Chairman				
	Open Discussion				

DAY TWO – 22 October 2008

Themes for Day 2. Practical implementation options for PNG and the Pacific.

Time	Topic				
09:00 AM	Welcome				
Session 1					
09:05	New Solutions: Engaging with Customers and Creating Compelling Products				
	 New approaches to: Customer segmentation for developing and developed markets Creating mobile money products for "banked" customers Creating mobile money products for the "unbanked" 				
	Chairman: Henry Kila, President, Business Council of Papua New Guinea.				
	Lew Kenah - Bank South Pacific				
	Asheesh Singh - Westpac				
	Sundar Ramamurthy - Data Nets Ltd				
	Janine Firpo – Sevak Solutions				
10:30 AM	Coffee Break – and presentation by Jimmy Son, High Tech Industries Ltd				
11:00 AM	New Solutions Continued				
	Arata Onoguchi - IFC, Mobile Money Linkages				
	Panel Discussion:				
	Which segments are most suited for what products? Which segments are most profitable? Where and why? How to address cultural issues? What customer outreach approaches have proved successful? Who is really getting this right today? What could we do a lot more of?				
	Moderator: Stuart Mathison				
	Panelists: Paul Thornton - PNG Microfinance, Lionel Somaratne - Nationwide Microbank, Isikeli Tuituku: - ANZ, Lew Kenah - BSP, Asheesh Singh - Westpac, Sundar Ramamurthy - Data Nets, Jimmy San -Daltron				
12:30 PM	Lunch				

Session 2

02:00 PM New Solutions: Government & Regulation

David Porteous: The Regulatory Implications of Mobile Money

- How best to engage regulators?
- How to ensure financial integrity and avoid money laundering?
- How to create effective cross-sector regulation?

Panel Discussion:

How do existing regulations govern new technologies? What are the consumer protection issues? How can regulations protect the most vulnerable, yet foster access to improved services?

Panel: Wilson Kamit, Governor, Bank of PNG (or Loi Bakani, Dty Govnr or Benny Popotai, Dty Govnr) Denton Rarawa, Governor, Central Bank of the Solomon Islands, Natasha Beschorner, The World Bank Group, Stanley Alphonse, ICCC, Lois Stanley, UPNG, Law Faculty

Moderator: Gary Bertone

04:00 PM	Coffee Break
04:30 PM	Open Forum Chair: Paul Barker (or Prof David Kavanamur, UPNG)
04:55 PM	Wrap up & Close

The venue will be Lamana Hotel, Balcony Conference Room, Port Moresby.

A final agenda will be issued prior to the summit date.

Inquiries should be directed to:

Margaret Ali International Finance Corporation Tel 321 7111

or

Kenson Kiopa Institute of National Affairs

Tel: 321 1714